

# Cover Account

## Product description

Valid as of 1 January 2012

**Mandatum Life Cover Account is a completely new solution for securing the financial security of a company's personnel. This account is an easy way for companies to provide their entire personnel or selected groups of personnel with a comprehensive cover package in the event of crisis situations in life.**

**The Cover Account is a good tool for securing staff loyalty. It is also an additional benefit when recruiting new personnel, as employees are interested in competitive benefits and the provision of financial security for their families.**

The Cover Account includes cover against critical illness, permanent disability and death.

The company can freely decide on the balance of the Cover Account, and it can vary between different groups of personnel. The cover package has one explicit price which each insured person can influence through his or her own healthy lifestyle. The cover amount is always at the correct level, and there is no risk of being over or under insured. The company also benefits from loyalty, as the Cover Account offers clearly better value than individual insurance covers.

### Protection in times of crisis

When the employee has a family with underage children and a big mortgage, the need for insurance coverage is at its greatest. Income may not yet be very high and a lot of savings may not yet have accumulated. To provide financial security for the family, it is important to prepare for the most serious of personal risks.

The Cover Account provides cover against

- death
- permanent disability
- critical illness.

In the event of death, the beneficiary is usually the employee's/key person's next of kin. In the event of permanent disability and critical illness, the insured person is usually the beneficiary.

### Cover against death

A death benefit provides financial security for the family in the event that the provider of the family dies prematurely. In the event of death, an agreed life insurance claim amount will be paid to the next of kin or other named beneficiary.

With this payment, the family will have time to recover from their loss and make arrangements without financial worries. The payment may, for example, make it possible for the spouse and children to continue living in the current family home, make loan payments or pay the inheritance tax.

### Cover against permanent disability

The cover against permanent disability entitles to a lump-sum payment when the insured has become permanently disabled as a result of an illness or accident. For permanent disability to be established, a person must have been continuously disabled for a minimum of one year.

While the income level decreases, the insured could use the payment, for example, to secure loan payments, cover his or her livelihood or move to more suitable housing.

### Cover against critical illness

When a critical illness occurs, it is important to receive the best possible treatment fast. The cover provides cover against the most common critical illnesses, such as cancer, heart failure and stroke. For details about illnesses covered, please refer to the insurance terms and conditions.

The payment may, for example, make it possible for the insured to be absent from work and concentrate on getting better. The payment can also be used to acquire treatment quickly and to provide for medication and treatment expenses.

### The cost of the Cover Account

In addition to the selected balance, the price of the Cover Account is also affected by the age, sex and the use of tobacco products by the insured. The Cover Account price is significantly lower for non-smokers than smokers. As the insured age, premiums increase during the validity of the insurance.

### For further information, please contact Mandatum Life's Liaison Manager

For more information on the Cover Account and our other solutions, please contact our customer services, tel. 0200 31190 (local charge/mobile network charge) Monday to Thursday 8 am to 7 pm and Friday 8 am to 5 pm or see [www.mandatumlife.fi](http://www.mandatumlife.fi).

## We recommend the Cover Account

By selecting the Cover Account and a sufficiently large balance for it you can ensure the insurance cover of your key persons and employees in case something unexpected happens.

A company may be defined as the beneficiary for some of the Cover Account compensations. If necessary, the Cover Account can thus also be used as the company's tool for risk management.

## Using the balance in different situations

The structure of the Cover Account is clear:

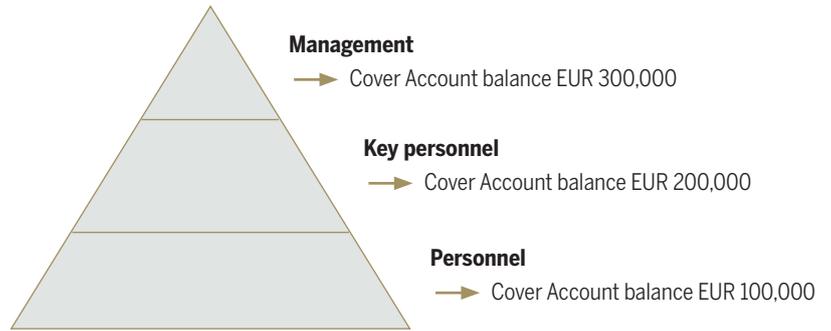
The Cover Account contains one cover amount, i.e. the Cover Account balance, the amount of which can be defined by the company (minimum balance EUR 100,000). Cover amounts may vary between different groups of personnel. The claim amounts for the covers are determined as follows:

Cover against death:

- 100% of the Cover Account balance
- Cover against permanent disability: 50% of the Cover Account balance
- Cover against critical illness: 25% of the Cover Account balance

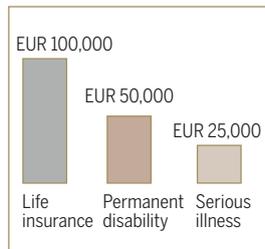
If compensation is paid from the Cover Account, the balance of the Cover Account is reduced with the amount of the compensation. Cover for which compensation has been paid terminates. The relative proportions of the still valid cover amounts remain unchanged.

### Example: Cover account for specialised companies



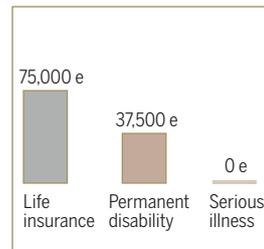
#### Initial situation

Cover balance  
EUR 100,000



#### Compensation is paid for critical illness

- EUR 25,000 paid in compensation for critical illness
- Remaining balance EUR 75,000



#### Compensation is paid for permanent disability

- EUR 37,500 is paid in compensation for permanent disability
- Remaining balance EUR 37,500

